

# NEROLAC

**Corporate Presentation FY 24-25** 





# **Fact Sheet**

**NEROLAC** 

- 9 strategically located plants
- > 114 Depots Pan India
- 7 Regional Distribution Centres

₹ 1386.61 Cr. Standalone PBT

₹7496.71 Cr Standalone Revenue

₹ 18,828 Cr. Market Cap. as on 31st March 2025

### Ownership

Subsidiary of



#### **Founded**

Gahagan Paints & Varnish Co. Ltd.

1920

# **Indian Paint**

**Industry** 

Leader in Industrial Paints

Market

**Position** 

#### Shareholding **Pattern**

as on March 31st. 2025

- Japan's 2<sup>nd</sup> largest Paint Company
- 9<sup>th</sup> Largest paint company globally\*
- 100+ market served
- \$ 3.72 Bn Sales



25% Unorganized market ₹ 75,000+ Cr. 75% Organized market

~ 4 Kg/ Capita consumption

#### Non-Institutional: 9.61%

Institutional: 15.41%

Kansai Paints Japan (KPJ): 74.98%

\*source: Coatings world 2024 Top 20



# **History of KNPL**

### **NEROLAC**

#### 1920

Started as Gahagan Paints and Varnish Co Ltd. with factory at Lower Parel



#### 1933

Acquired by Lead Industries, UK

#### **1933**

Name changed to Goodlass Wall (India) Ltd.

#### 1946

Name changed to Goodlass Wall Pvt Ltd.

#### 1957

Changed name to Goodlass Nerolac Paints Ltd

#### 2000

Company implements SAP ERP across all locations

#### 2000

Tata Group divested its holding in favour of Kansai Paint Japan Co., Ltd, Japan

#### 1986

Kansai Paint Japan Co., Ltd acquired stake of the UK Partner, Cookson

#### 1983

Technical collaboration with Kansai Paint Japan Co., Ltd

#### 1976

Tata group acquired a part of the foreign shareholding

#### 2006

Name changed to Kansai Nerolac Paints Ltd. with a new logo KANSAI

**NEROLAC** 

# 2012

Acquisition of Nepal Shalimar Paints Pvt. Ltd. In Nepal

#### 2015

Tie-up with Capital Holdings Maharaja Pvt. Ltd., Sri Lanka for Lanka Operations

#### 2018

**Acquisition of Marpol Pvt. Ltd.** 

#### 2018

State-of-the-art R&D Lab in Vashi, Mumbai commissioned



#### 2020

Unveiled the new corporate identity of Nerolac - Colours that Care



#### 2019

JV with Polygel Industries Pvt. Ltd. to form Nerofix Pvt. Ltd

#### 2019

Acquired Perma Construction
Aids Private Ltd

#### 2018

Acquisition of RAK Paints, Bangladesh



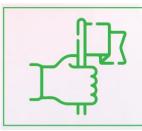
# **Corporate Profile**

### **NEROLAC**



#### **Our Mission:**

We leverage superior technology to contribute to our Customers and Society, in a sustainable manner, with innovative Products and Services, through a competent workforce built on a culture of Customer Focus, Integrity and Respect for our Stakeholders.



#### **Our Purpose:**

Create Environment for a Healthy and Beautiful future.



#### **Our Vision:**

We design Solutions that Protect, Inspire and Touch Lives everyday



#### **Our Brand Expression:**



### NEROLAC PAINT+

PAINT+ is a testament to our commitment to offer world class products with added features. The "+" represents our promise to provide products that go beyond standard market offerings. It exemplifies our dedication to leverage our Japanese expertise and legacy of over 100 years in becoming the brand that goes beyond colour and finish.







### **CORE VALUES**





Respect







Innovation



# **Our Operational Footprint**

### **NEROLAC**

### Mumbai

**Head office (HO)** 

9

Manufacturing Plants

1

Centralised R&D unit at Navi Mumbai

<u>5</u>

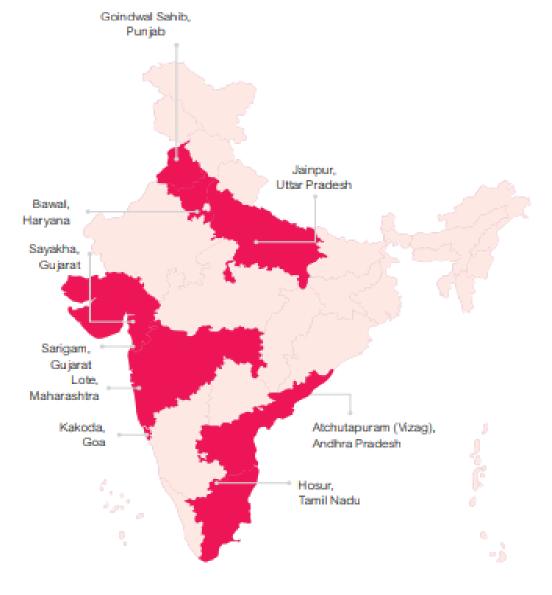
Satellite R&D units (2 at Lote and 1 each at Hosur, Bawal and Sayakha)

114

**Pan India Depots** 

<u>7</u>

Regional Distribution Centers (RDCs)



Disclaimer: This map is a generalized illustration only for the ease of the reader to understand the locations and it is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its directors, officers or employees, cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection to its accuracy or completeness.



# **International Presence & Tie Ups**





- 3rd Operations Started in 2012
- biggest player in Nepal





Kansai Paints Lanka (Private) Limited (Sri Lanka)



#### Bangladesh

- Diverse raAcquired in 2018-19
- nge of products in Decorative and Protective coating

#### Sri Lanka

- Operations Started in 2017
- Tie-up with one of the largest conglomerates in Lanka
   Maharaja - SLon

#### **Corporate Presentation**

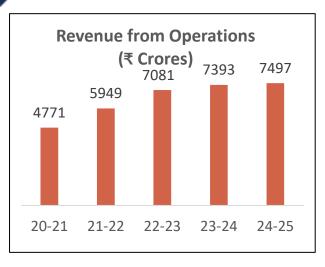
#### **TECHNOLOGY TIE-UPS**

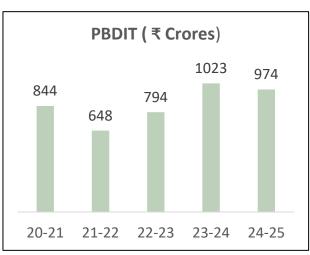
- Japan
  - Cashew Tsusho
  - Oshima Kogyo
- Canada
  - Protech Oxyplast
- Germany
  - Kluthe Chemicals

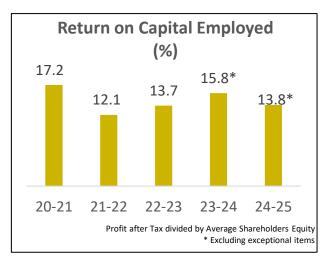


### **Overview of our Performance**

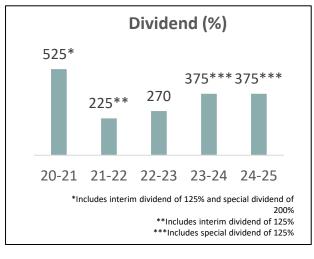


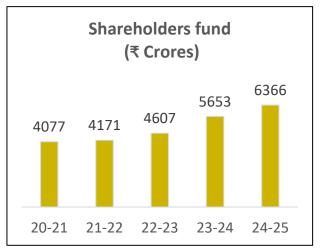


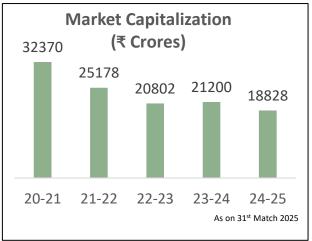


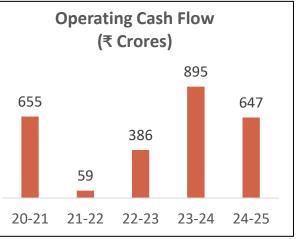














# **Core Business**

### **NEROLAC**

#### **DECORATIVE OFFERINGS**

#### **UNIQUE & INNOVATIVE PRODUCTS**

We are constantly adding to our portfolio in lines with the evolving needs of customers across segments



INTERIOR WALL PAINTS



METAL ENAMEL PAINTS



EXTEROR WALL PAINTS



PERMA WATERPROOFING



WOOD COATINGS



NEROFIX ADHESIVES





# **Manufacturing Prowess**

### **NEROLAC**

#### **HIGHLIGHTS FY 24-25**

9 Strategically located manufacturing facilities

With 114 Depots and 7 RDCs serving PAN India customers

**186** X-matrix

Projects undertaken

**11,200+** Kaizens

Received across all plants

14 Awards

Received from CII, QCFI, and other prominent bodies

Certifications	Bawal	Hosur	Jainpur	Lote	Sayakha	Goindwal Sahib	Perma, Sarigam	Marpol, Goa	Vizag
IATF 16949:2016	Yes	Yes	Yes	Yes	Yes	NA	NA	NA	NA
ISO 9001:2015	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	-
ISO 14001:2015	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	-
ISO 45001:2018	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	-
ISO 50001:2018	WIP	Yes	WIP	WIP	WIP	Yes	No	No	-

As on 31st March 2025

Year	Annual Capacity (Million Liters)
2023-24	611
2024-25	664

#### **WORLD CLASS MANUFACTURING SYSTEMS:**

- MES (Manufacturing Execution System)
- WMS (Warehouse Management System)
- ASRS (Automatic Storage and Retrieval System)
- Modular Paint and Pigment Production (MoFa) Technology
- Closed Pneumatic Conveying System for Powder Conveying
- Bar Coding & Robotic Palletisers
- Latest Bells to Simulate Line Conditions for Auto, HSPMs, amongst others

#### **CAPACITY ADDITIONS:**

We undertook the following capacity additions in the reporting period to meet the increasing customer demands and align our investment plans

- Vizag completed Greenfield manufacturing project and commenced production
- Sayakha started capacity enhancement of industrial Alkyd and Polyester Resin and commenced automotive paint capacity addition project
- > Bawal— Started capacity enhancement of Acrylic Resin
- Internal Capacity Creation Through debottlenecking, resource utilisation, new technology and innovative projects



## **R & D Prowess**

### **NEROLAC**

#### **HIGHLIGHTS FY 24-25**

₹ 51.86

Crores

Were invested in R&D during the year

24

Patents

Filed in total, out of which 12 were granted

1 R&D Centre

Dedicated R&D Centre in Navi Mumbai

5 Satellite R&D Centre

At respective plant locations (Bawal, Hosur, Lote Liquid, Lote Powder, Hosur)

1 Colour lab

To create colour shades that help meet customer requirement

#### **Building a Future Ready Organisation:**

Empowering Success with cutting-edge R&D infrastructure

#### **Innovation for Impact:**

Investing in R&D to create sustainable, user-friendly products

#### **Creating a Competitive Edge:**

Continuously developing innovative solutions as per industry demands



**Corporate Presentation** 



### **Decorative – Our Edge**

- Innovative product range "Paint+" designed to address changing customer needs and unique product attributes
- Enhancing performance by focusing on megatrends to improve longevity and effectiveness



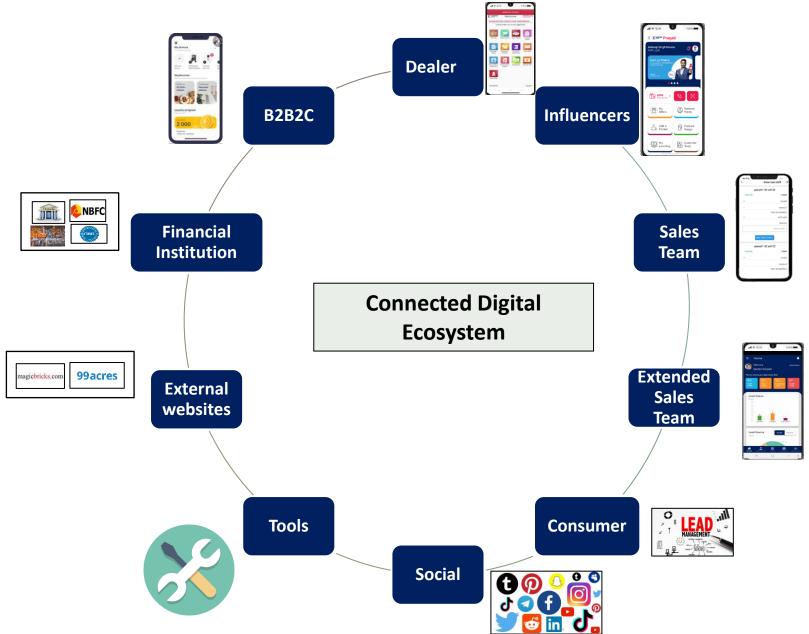
### Industrial - Our Edge

- Providing best-in-class technical services to support our industrial customers.
- Partnering with industry experts and customers to drive innovation and stay ahead on latest trends.
- Offering cost-effective, tailored solutions designed to meet the unique requirements of each customer.





# **Information & Digital Technology**





# People – Life @ Nerolac

### **NEROLAC**

# People Centric Approach



The underlying belief is that success of the organization is strongly connected with its employees' well-being and growth

Life@Nerolac Platform

Employee Engagement Initiatives

Innovation, Collaboration, Empowerment



This multi-disciplinary approach and teamwork ensured a collaborative approach and alignment across functions.

**AVINYA** 

**Engagement Sessions** 

**Diversity & Inclusion** 



KNPL understands that diversity and inclusion are both moral imperatives and critical components of our business strategy.

**Accessibility Audit** 

**Equal Opportunities** 

**Talent Management** 



Our L&D teams have ensured that our employees receive the necessary trainings by leveraging virtual mediums.

Digital Academy Trainings

Campus Collaboration

**Employee Wellbeing** 



Employee wellness is highly valued, and several initiatives have been introduced to support it.

Step Challenge

Wellness Corner



# **Our ESG Approach - Materiality**



### **Environment**

# Materiality 1: Decarbonisation



- Emission Management
- Energy Management
- Climate Change

# Materiality 2: Resource Use



- Water Management
- Waste Management
- Product Stewardship
- Responsible Product
- Sustainable Supply Chain

### Social

# Materiality 3: **Quality of Life**



- Occupational Health and Safety
- Community Development
- Employee Engagement and Well-being
- Human Rights
- Customer Satisfaction

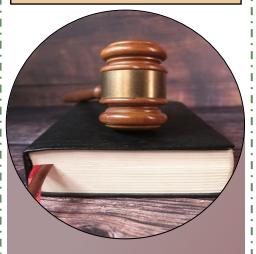
# Materiality 4: **Diversity**



- Diversity (Age, Gender, Regional)
- Inclusivity

#### Governance

# Materiality 5: **Governance**



- Corporate Governance
- Risk Management
- Compliances
- Innovation / IP Management

# **Our ESG Progress**

### **NEROLAC**

#### **Decarbonization**

#### **Resource Use**

### **Quality of Life**

### **Diversity**

13 %



Reduction in Scope 1 + Scope 2 emissions since FY2018-19

**Water Positive** 

KNPL maintained the Water Positive status in FY 24-25

80,000+

Lives touched through CSR initiatives



Gender diversity achieved in permanent employee excluding workers.

45 %



32 %

Reduction in specific water Consumption since FY 2018-2019 Zero

Lost time injury frequency rate

**Inclusivity** 

Accessibility audit completed a Head office

38 %



3 %

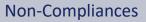
**Reduction in Specific Hazardous** Waste Generation since FY 2018-2019 ISO 45001

At all major facilities



#### Governance

Zero





**ESG** 

Framework for corporate governance on ESG matters with board oversight



ISAE(3000)

Assured by a third-party external agency (M/s Aneja Associates)





# **ESG** Recognition

### **NEROLAC**

#### Recognition



KNPL has been awarded a Bronze Medal. This result places KNPL among the top 26% of companies assessed by Ecovadis



FTSE4Good

Ranked in the **Top 12 Percentile** of

FTSE4Good Index 2024

Review

#### S&P Dow Jones Indices

A Division of S&P Global

Rated in the Top 8
Percentile within the
Chemical Industry Group
in the S&P Global LargeMidcap ESG Index 2024



An S&P Global Company

Recognized in the "Strong" Category by CRISIL ESG Ratings 2023



Recognized as the
Winner of "Golden
Peacock Award for
Corporate Social
Responsibility" for the
year 2024

#### **Product Certification**



Our decorative water-based products, including interior and exterior emulsions and construction chemicals products, have received the **GRIHA** Certification.



NC range in wood finish segment was awarded **REACH certification**.

#### Participation



Responded to the CDP for Climate Change & Water Security in FY 24-25

#### 3<sup>rd</sup> Party Assurance

Limited assurance by 3<sup>rd</sup> party undertaken in line with the requirements of the International Federation of Accountants (IFAC) International Standard on Assurance Engagement (ISAE) 3000 on selective non-financial disclosures.

# **Awards and Recognition**



Best Supplier Award

Royal Enfield

Gold Award in Quality and Safety

(Sayakha Plant)

Quality Circle Forum of India (QCFI)

Most impactful Ad campaign on Quora

Quoraverse

2 Gold awards in 9<sup>th</sup> Convention on Quality Concepts

(Hosur Plant)

Quality Circle Forum of India (QCFI)

Platinum Award in Occupational Health and Safety

(Jainpur Plant)

Ministry of Labour and Employment

Best Quality Supplier Award

**TKML** 

Silver medal in Productivity Improvement Category

(Bawal Plant)

Confederation of Indian Industry (CII)

Gold Award in Innovation Category

(Hosur Plant)

CII - National Kaizen Conference



# **Selective List of Customers**



General Industrial	Automotive Coatings OEMs	High Performance	Powder Coatings
WHIRPOOL	MARUTI SUZUKI	RELIANCE INDUSTRIES	GODREJ
KIRBY BUSINESS SYSTEMS	TOYOTA KIRLOSKAR	ADANI	HITACHI
ZAMIL STEEL	HONDA CARS	AMBUJA CEMENT	WHIRPOOL
ORIENT FANS	RENAULT NISSAN	ADITYA BIRLA	SAMSUNG
HAVELLS	MAHINDRA & MAHINDRA	LARSEN & TOUBRO	LG
BALMER LAWRIE	TATA MOTORS	NTPC	PANASONIC
PANASONIC	FIAT	BHARAT PETROLEUM	BAJAJ AUTO
STUDDS	FORD	INDIAN OIL	HERO MOTOCORP
STEELBIRD	MERCEDES-BENZ	HPCL	HONDA
YKK	VOLKSWAGEN	JSW	ASHOK LEYLAND
TIRTH AGRO	ISUZU	THERMAX	MAHINDRA
PENNAR	VOLVO EICHER	BHEL	MINDA
EVEREST	ASHOK LEYLAND	ONGC	USHA
KOBELCO	DAIMLER INDIA CV	SIMPLEX INFRA	LARSEN & TOUBRO
KOMATSU	FORCE MOTORS	L&T	JCB
STI SANOH	HERO MOTOCORP	AFCONS	CROMPTON GREAVES
T&D	HONDA MOTORCYCLES & SCOOTER	SUZLON	ABB
	TVS MOTORS	TATA STEEL	LEGRAND
	BAJAJ AUTO		PHILLIPS
	SUZUKI MOTORCYCLES		POWERICA
	YAMAHA		SIEMENS
	ROYAL ENFIELD		
	TAFE		

**Corporate Presentation** 

SONALIKA INTERNATIONAL ESCORTS



# **THANK YOU**

