Press Release

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Mumbai, July 29, 2019

Kansai Nerolac Paints Ltd Announces Q1 Results FY 2019-2020

Mumbai, July 29, 2019: Kansai Nerolac Paints Limited **(KNPL)**, one of the leading Paint companies in India, today at the Board meeting announced its audited results for the first quarter of financial year 2019-20. For the quarter, the company declared Net sales of Rs. 1456.8 Crores a growth of 6.6 % over the corresponding quarter of the previous year.

EBIDTA was Rs. 249.0 crores a growth of 13 % over the same quarter of the previous year. Lower Non- operating income and higher depreciation resulted in Net profit growth of 5.8%.

Commenting on the results, **Mr. H. M. Bharuka, Vice Chairman and Managing Director, Kansai Nerolac Paints Ltd said**, "Decorative segment has seen good double-digit volume and value growth. This has helped offset the huge effect of the unprecedented slow-down in the automotive segment where the company has a significant exposure. The company has taken steps to enhance its product portfolio by entering niche markets such as adhesives, construction chemicals, coil coatings, premium wood coatings and functional powder coatings through acquisitions and internal initiatives. The effect of these efforts will be visible in the coming quarters. Our subsidiaries in Nepal and Bangladesh also have done well.

During the quarter, costs of inputs were stable and in line with the previous quarter trend. This along with tight control on costs has helped improve the bottom-line. Continued exchange rate and crude oil volatility have kept raw material price levels high. In the industrial segment the company still seeks to get price increase to compensate for the overall inflation. The company expects demand in Decorative segment to remain buoyant but expects challenges of demand to continue in Industrial for the near future."

Outlook of Indian Paint Industry:

The size of domestic paint industry is estimated at Rs.50000 crores as of Mar 2019. The good growth in infrastructure, core sector as well as automobile and real estate is likely to have a positive effect on the overall demand of paint for the industry.

About Kansai Nerolac Paints Ltd:

Kansai Nerolac Paints has been at the forefront of paint manufacturing for more than 90 years pioneering a wide spectrum of quality paints. Kansai Nerolac is one of the leading paint company in India and is the leader in Industrial segment, having a turnover of Rs.5682 crores. The company has five strategically located manufacturing units all over India and a strong dealer network across the country. The company manufactures a diversified range of products ranging from decorative paints coatings for homes, offices, hospitals and hotels to sophisticated industrial coatings for most of the industries. Please visit www.nerolac.com